

Cutting Costs in Photovoltaics: Glass Innovations in Focus

Although the costs for solar power have come down considerably lately, photovoltaics (PV) are still unable to compete with conventional energy sources. The “last mile” to competitiveness will therefore prove difficult for the sector: Cell and module production have already been rationalized substantially. Companies now need to increasingly focus on innovations in raw materials and components. Analysts agree: After two years of consolidation the global PV market is picking up again. US-based market research company **NPD Solarbuzz** expects global demand for PV to reach between 45 and 55 Gigawatt this year after 37 Gigawatt in 2013. Experts expect strong growth especially in Asia as well as in North and South America. This means that alongside the established markets in Europe new regions will soon emerge on the PV landscape.

Markets are driven by solar power feed-in-tariffs designed in line with Germany’s Renewable Energies Act. To the tune of 60 countries have introduced this type of subsidy now and, at the same time, PV systems are becoming more affordable by the day. According to the trade portal **pvXchange**, prices for an average turn-key system with crystalline modules from Germany dropped by some 25 percent to around EUR1,500 per Kilowatt. This price dumping can be attributed to the keen competition prevailing in the PV industry. In China, in particular, solar energy component factories have been virtually springing up like mushrooms over the past few years thanks to state subsidies. “In China this is encouraged by the state: Chinese manufacturers wish to dominate this promising future market at any cost,” explains business consultant and China expert *Frank Haugwitz*. The over-supply of solar modules is forcing producers to offer drastic discounts.

“... PV now boasts comparable power generation costs with conventional power plants”

Not competitive yet

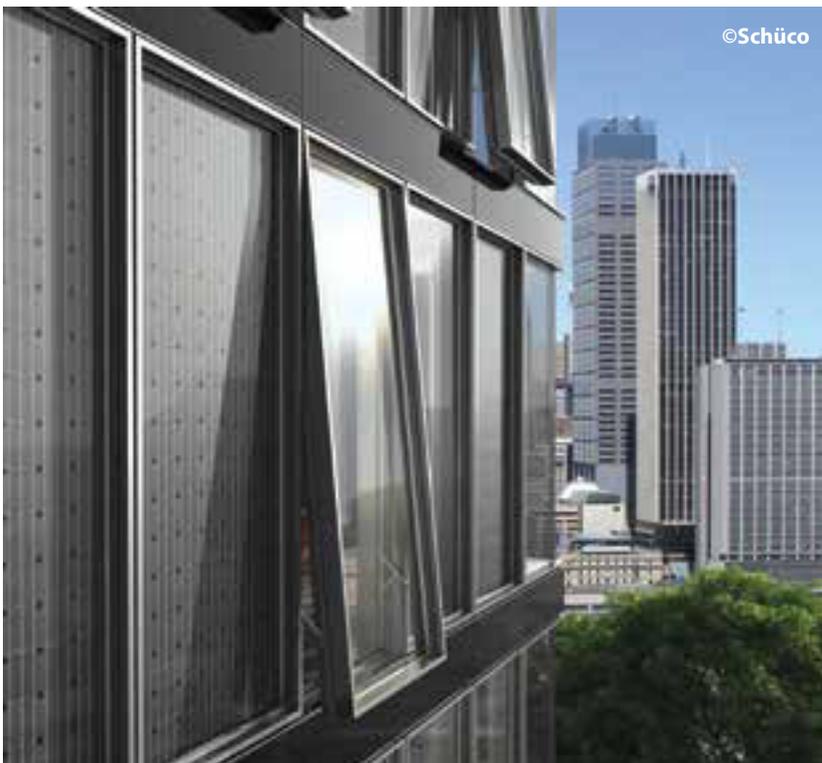
Price battles are starting to affect the very substance of the European solar industry. According to current data provided by the **German Statistical Office**, over half the 10,200 jobs at German module producers have been lost since 2012. On the other hand, PV now boasts comparable power generation costs with conventional power plants thanks to this price landslide; in some very sunny regions solar power is even competitive already. In the South West of the USA large solar power plants can produce one Kilowatt hour for as little as 0.08 cents – almost as inexpensively as gas and coal-fired power plants.

To cut costs even further, however, the solar industry will need to make major efforts. “In cell and module production the savings to be expected will not be as dramatic as over the past two years,” says *Florian Wessendorf*, General Manager of the **Association for Photovoltaic Components in the German Engineering Industry Federation VDMA**, and explains that technical innovations have already been largely implemented here. But the industry has other cost-cutting options. One approach is the so-called Balance-of-System costs. In PV these costs describe all the costs incurred for components and services required for installing fully operational solar systems at a site – excluding module costs.

Glass as cost-cutting tool

There are still some efficiency gains to be “reaped” in the upstream stages of the value chain such as glass manufacturing. According to data by *Heiko Hessenkämper*, Professor of Glass and Enamel Technology at the Technical University (TU) of Freiberg, cover and carrier glass currently costs some EUR 80 per Kilowatt hour of module output. This means, glass accounts for at least 10 percent of the present module prices of EUR600 to EUR800 per Kilowatt hour. Hessenkämper believes that this proportion can be cut by two thirds to some EUR30 per KWh by relatively simple means.

“There are materials that can be easily separated from the gaseous phase and deposited on the glass. These increase the toughness of glass while reducing reflections at the same time,” explains Hessenkämper. This simple method of surface modification, which does not even require any process changes to glass manufactur-



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ing, means you can cut out the thermal pre-stressing that has been required for glass toughening until now. This hardening process gives glass sheets the characteristics of elastic yet resistant bodies that protect the sensitive solar cells against weather impact for many years. However, the process is both energy and cost-intensive: The sheets are first heated up to over 600°C and then quickly cooled off starting with the surface, thereby transferring them into a state of residual stress.

According to Hessenkämper, although gaseous phase separation is already fit for commercial use and currently being tested primarily by Asian glass producers, the technical approach pursued by the **Friedrich-Alexander University Nürnberg-Erlangen (FAU)** and its project partners is still in the research stage. Scientists there are working on types of smart solar glass that adjust the sunlight to the spectral sensitivity of solar cells with the help of fluorescent materials. This way the power yield of the cells can be improved and power generation costs can be reduced.

Smart solar glass

For years now scientists have been aware of a way to expand the spectral area of solar cells: using so-called "luminescence down-shifting" those parts of the sunlight that solar cells find it hard to absorb can be converted into wavelength spectrums where the cells work very efficiently. The FAU project is specifically geared to converting high-energy, ultra-violet and blue light into low-energy, green and red light by means of an ultra-thin fluorescent layer. According to FAU Project Manager *Mirosław Batentschuk*, it is not necessary to change the established manufacturing technologies for solar glass overall – only parts of the coating need to be modified. Initial project results are very promising: "With thin-film solar cells based on copper, indium, gallium and selenium we have achieved efficiency improvements of up to 5 percent," says Batentschuk.

Until such novel technologies as smart solar glass can be used on a commercial scale, the industry will implement more obvious innovations. For instance, since last year, in a joint venture with **Interpane** and the Dutch company **Scheuten** the German solar glass manufacturer F-Solar has offered float glass that is half the thickness of conventional solar glass: two millimeters. "The reduced material input brings down the price. Further-



Solar glass not only protects the shimmering blue solar cells against detrimental influences but also helps to "catch" as much sunlight as possible

"... smart solar glass that adjust the sunlight to the spectral sensitivity of solar cells with the help of fluorescent materials"

more, module manufacturers benefit from these thinner glass sheets for new products such as glass-glass modules," says **F-Solar** CEO Thomas Keyser. In this type of module one glass sheet replaces the otherwise usual backsheets. This protects the embedded solar cells better against compression and tensile forces making them less susceptible to cell breakage. Furthermore, moisture can no longer penetrate modules so easily and damage the sensitive cells – module service life increases, modules produce more power and costs per kWh come down. ■

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على الرغم من أن تكاليف الطاقة الشمسية قد انخفضت بشكل ملحوظ في الآونة الأخيرة، لا تزال الخلايا الكهروضوئية غير قادرة على منافسة مصادر الطاقة التقليدية. وبالتالي فإن "المرحلة الأخيرة" للتنافسية ستكون صعبة على القطاع: فقد تم بالفعل ترشيد إنتاج الخلايا والوحدات بشكل كبير. تحتاج الشركات الآن أن تركز بشكل متزايد على الابتكارات في مجال المواد الخام والمكونات. يتفق المحللون على أنه بعد عامين من الدعم بدأت سوق الخلايا الكهروضوئية العالمية تستعيد عافيتها من جديد. وتتوقع شركة (NPD Solarbuzz) وهي شركة أبحاث السوق المتمركزة في الولايات المتحدة الأمريكية بأن يسجل الطلب العالمي للخلايا الكهروضوئية بين ٤٥ و٥٥ جيجاواط هذا العام بعد أن سجل ٣٧ جيجاواط في العام ٢٠١٣. يتوقع الخبراء نمواً قوياً خاصة في آسيا بالإضافة إلى أمريكا الشمالية والجنوبية. هذا يعني أنه إلى جانب الأسواق الناشئة في أوروبا ستبرز على المدى القريب مناطق جديدة على الساحة الكهروضوئية. وهناك أيضاً بعض مكاسب الكفاءة التي يجب جنينها في المراحل التمهيديّة لسلسلة القيمة مثل صناعة الزجاج. يقوم المقال أعلاه بتسليط الضوء على الابتكارات في مجال الزجاج من حيث خفض التكاليف عن طريق الخلايا الكهروضوئية.